CAPITOLHEALTH LIMITED ASX:CAJ

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H1 FY 2015 Results Presentation FEB 2015

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Agenda

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1. About Capitol Health

- Capitol Health Limited (ASX:CAJ) is an Australian public company providing medical diagnostic imaging (DI) services
 - It is the largest community based (non-hospital) DI provider within Victoria and is the only ASX-listed company operating exclusively in DI
 - The Company employs approximately 500 staff and contractors across 52 facilities within metropolitan and rural Victoria
 - The Company's objective is to build a leading primary healthcare business generating sustainable growth and profitability for shareholders whilst delivering a superior patient experience

Key Information	Taken at market close 11/02/15		
Share price	95.0 cents		
Shares on issue	496,244,861		
Market capitalisation	471,432,618		
52 week range	37.5 – 98.0 cents		

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2. Interim Results (H1 FY2015)

КРІ	H1 FY2015	H1 FY2014	% change
Revenue	\$49.4	\$43.3m	+ 14.0 %
NPBT Margin *	14.9% / 13.2%	10.0%	+ 490 bps / 320 bps
NPBT *	\$7.3m / \$6.5m	\$4.3m	+ 69.9% / 51.2 %
NPAT	\$4.6m	\$3.0m	+ 53.3%
EPS (basic = diluted) #	0.99c	0.70c	+ 41.4%
DPS (fully franked) #	0.6c	0.4c	+ 50.0%

* Before & After acquisition costs recognised in the accounts so far for recent acquisitions

Includes issue of 64.7m shares as part of 10 December 2014 equity raise



3. Results Commentary – 1H 2015

Revenue up 14% to \$49.4m

Driven by:

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- Market share gains
- Organic industry growth
- Govt regulatory changes to MRI referral rights

<u>NPAT up 53.3% to \$4.6m</u>

Underpinned by:

- Scalability of the business model
- Ongoing improvements in cost and operational efficiencies



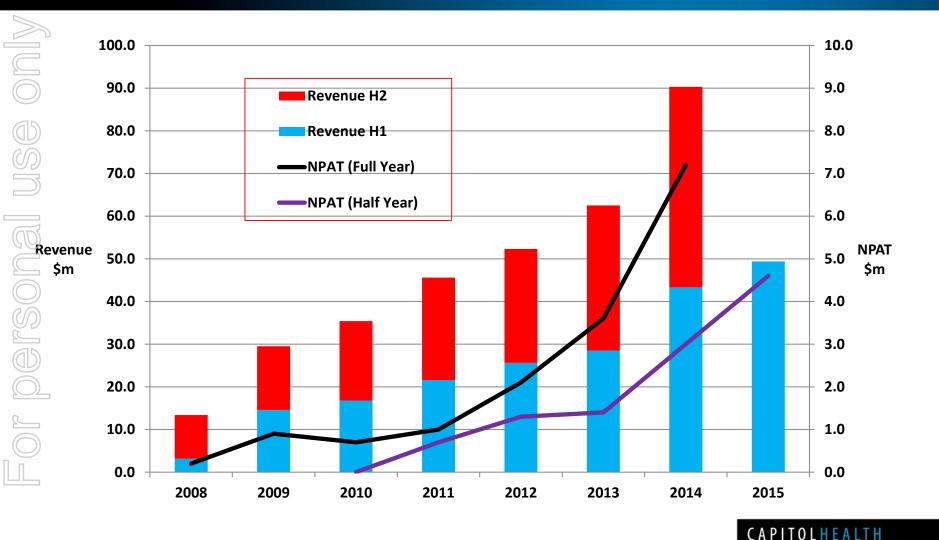
Dividend

- 1.1cps (Final FY14 plus Interim FY15)
- Fully Franked
- Reflects strong financial performance, solid funding position and positive operational outlook





4. Track record continues



5. Developments - H1 FY 2015

- Admitted to ASX 300 Index
- 5 out of 7 ordered (non-Medicare rebateable) MRI's installed and commencing operations
- Announced acquisition of Southern Radiology, the company's entry into the NSW market
 - Expected completion March 2015
- Completed capital raise and secured banking facilities to support acquisitions and allow for future growth
 - Appointed Andrew Demetriou as Chairman



6. FY 2015 Industry outlook

- Outlook for FY 2015 continues the themes developed over the last few years
 - > Industry growth still expected to be roughly double that of growth in GDP
- Growth driven by:
 - Expanding and ageing population
 - Emphasis on early detection and prevention
 - Critical service to Australian healthcare industry
 - Improved accuracy and capability of imaging techniques attracts greater usage for preferred providers
 - Government initiatives favouring those participants who have invested through shift towards MRI

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7. FY 2015 Capitol Health outlook

- Strong performance expected to be maintained in 2H FY 2015
- Announced and completed acquisition of Imaging @ Olympic Park (operation includes 2 MRI Licences)
- Alignment of Key Personnel remuneration
- Overwhelming response to Share Purchase Plan by existing investors
- Focus on completing and integrating acquisitions and driving identified synergies and network benefits
- Further organic and acquisitive growth
- Continued uplift in revenue and profits
- Interim and Final Dividend payments supportable and expected to continue (based on current outlook)

8. Summary

Capitol is positioned to deliver sustainable growth and profitability through:

- Strong financial performance record Interim and Annual results
- Clear and focused strategy still the only ASX-listed company exclusively in Diagnostic Imaging
- Highly scalable business model with low-cost base
- Attractive offering for customers, Radiologists and referrers
- Supportive regulatory environment
- Attractive **Dividend yield and growth**
- Positioned as the largest community-based DI network in Victoria and now capitalising on growth opportunities throughout Australia

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